

*“Ab Ovo has remarkable insight into business needs”*

**Van Leeuwen Pipe and Tube Group: for a number of years Ab Ovo has proven to be a reliable partner for ICT matters**

As from 2002 Van Leeuwen Pipe and Tube Group and Ab Ovo have had a close working relationship as regards to IT related consultancy advice. In the years 2002-2004 Van Leeuwen entered into a management sourcing agreement. More recently Ab Ovo supported Van Leeuwen in various countries around the deployment of Enterprise Resource Planning (ERP) applications.

For Van Leeuwen it is of paramount importance to manage the European Stock levels and Logistic cost to maintain its competitive position. Advanced ICT systems that allow continuous insight into stock levels throughout the European warehouses as well as seamless order acceptance throughout the various local systems are key to the Van Leeuwen ICT strategy. The chosen solutions not only support the internal efficiency but also the overall e-business strategy of Van Leeuwen.

For the period 2002-2004 Ab Ovo took over the ICT Management via a management sourcing agreement with a shared risk and shared reward construction. Ab Ovo realized a cost cut of our Total Cost of Ownership of more than 25%. Cost reductions have been realized by defining a new ICT strategy and restructuring the ICT department. To achieve this among others the Wide Area Network was redesigned, new working methods were introduced, incoming invoices were restructured and the ICT organization was benchmarked with other similar groups.

Recently Ab Ovo assisted Van Leeuwen Belgium in managing the implementation of an ERP application. The end result was a successful implementation by which employees of three different departments were trained and now work with the new application within the deadline that was set. Because of their experience in Belgium Ab Ovo was also asked to give Van Leeuwen France advice about whether or not to invest in an upgrade of and/or an add-on to the existing ERP application, or to choose for an ERP application from another supplier. Furthermore, for Van Leeuwen Precision, (Deventer, the Netherlands) Ab Ovo acted as an intermediary between customer and supplier in relation to the implementation of an ERP application.

Ab Ovo has proven to be a reliable partner ensuring that ICT projects are delivered on time and within budget and has shown remarkable insight into our business needs. In particular their hands-on and no-nonsense approach fits well into our line of business.



**P.L. Rietberg**  
*Chairman of the Board*  
*Van Leeuwen Pipe and Tube Group*



The Van Leeuwen Pipe and Tube Group is an international industrial distributor of steel, pipes, valves and fittings. In total the group has 36 locations, employing about 1,100 staff and generating a turnover of 750 million euro.

IT-SOLUTIONS

PROJECT MANAGEMENT

CONSULTANCY



**WHAT AB OVO STANDS FOR:**

- Keep it simple and controllable
- Change complexity into clarity
- Success with and through your & our people
- Independent advice
- Expert knowledge

**AND ALL THIS WITH ONLY ONE GOAL:**

**“WE SUPPORT YOUR OPERATIONS”**

**AbOvo**

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