

'Ab Ovo provides quality'

KLM: Injecting outside knowledge

Over the past years we have kept a close business contact with Ab Ovo, whom we have used on quite a number of occasions to challenge our own thoughts in respect of strategic ICT development within KLM. Their ability to insert practical knowledge into the KLM environment is one of Ab Ovo's strong points. This they have proven over and over again.

Ab Ovo's exceptional combination of business understanding and ICT knowledge within the Travel & Transport sector, combined with interim management and consultancy skills, gave us the confidence that they would be the right partner for the management of one of our most critical ICT departments within KLM Cargo: Application Management of our Business Systems. Here Ab Ovo showed their strength in not only improving the quality of the performance, but in the mean time meeting insourcing targets hence reducing the departmental cost considerably.

We seek only the best of class, which is why, over the years, we have invited Ab Ovo to perform a significant role in challenging strategic processes, like the ICT-integration that comes with the merger of two large companies. Large combined teams were managed by them with a sound understanding of the business requirements of the new combination, with respect for and understanding of the cultural differences, and last but not least with the high level of knowledge in the area of ICT as we have become accustomed to.

Throughout KLM, a major cost reduction programme was set up in the year 2003. A combined team of KLM and Ab Ovo specialists, lead by Ab Ovo, managed a significant part of the overall programme, identifying legacy environments and creating business cases for cost reduction for the central IS department and a selected number of business units.

Bernd van Diemen
Vice President of Development
KLM



KLM

Royal KLM is the largest airline in the Netherlands and provides air transportation on a worldwide scale with offices throughout the world. Recently, KLM entered into a full-scale merger with Air France.

IT-SOLUTIONS

INTERIM MANAGEMENT

CONSULTANCY

Our name, Ab Ovo, means 'From the beginning' and finds its roots in the ancient Latin phrase 'Ab ovo usque ad mala', 'from beginning to end'.

The name reflects our philosophy that Ab Ovo wants to be involved from start to finish in the realization of total solutions, together with our customers. Where our focus is in the deployment of ICT solutions that allow our customers to achieve their goals, our objective is also to work on a partnership with our customers, based on respect, mutual advantage and professionalism, from the very start.

Ab Ovo offers her customers a broad range of ICT-related products and services, such as consultancy, project management, interim management, sourcing and best-of-breed software solutions.

The key success factor of Ab Ovo is the combination of in-depth business knowledge and profound management experience in ICT-related issues.

WHAT AB OVO STANDS FOR:

- Keep it simple and controllable
- Change complexity into clarity
- Success with and through your & our people
- Independent advice
- Expert knowledge

AND ALL THIS WITH ONLY ONE GOAL:

"WE SUPPORT YOUR OPERATIONS"

AbOvo

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